**Part 1: Professionalism & Networking**

Industry professionals are telling school that one of the things that many applicants are missing is what they are calling “Soft Skills.” This series of lessons is designed to help you begin to develop those skills, so you will be better prepared for the workforce some day. Make sure that your answers are **red**.

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Hour:

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***Professionalism*** ***(***[***VIDEO LINK***](https://www.youtube.com/watch?v=7dPWVjQSad4&index=3&list=PL5-XYot2VKQM9o8zNFuVWXMhrNLSTkEpM)***)***

1. Ramone describes four components of professionalism. What are they?

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| 1. 2. 3. 4. |

2. Describe three ways that Jason did not display professionalism.

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| 1. 2. 3. |

 ***Networking([VIDEO LINK](https://www.youtube.com/watch?v=ZcOCJbvUY-w&index=5&list=PL5-XYot2VKQM9o8zNFuVWXMhrNLSTkEpM))***

1. Describe how Mark used networking to get his job?

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2. It’s not what you know, it is **\_\_\_\_\_\_\_\_\_\_\_\_**.

3. When it comes to job searching, the ***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_***of people you know may be just as important as your **\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** and **\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**.

4. What percentage of jobs are not advertised?

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[*Skills That Pay The Bills Video Series*](https://www.youtube.com/playlist?list=PL5-XYot2VKQM9o8zNFuVWXMhrNLSTkEpM)